

Market Pricing

Using Salary Wizard Pro

		Salary Wizard	Small Business Solutions			Enterprise Solutions
		Basic Report	Job Valuation Report	Compensation Market Study	Salary Wizard Pro	CompAnalyst (Job Analyzer)
Value	Retail price	Free	\$59 to \$400	\$295 to \$795	\$179 to \$799	Call (866) 725-2791
	Licensed usage	Unlimited	Per report	Per study	Unlimited	Unlimited
	Best value when used...	For "ballpark" answers only	Occasionally	Occasionally	Frequently	Continuously
Job Matching	100% employer-reported data	✓	✓	✓	✓	✓
	Data from 10,000+ firms, 2M+ workers	✓	✓	✓	✓	✓
	CCP-certified preparation	✓	✓	✓	✓	✓
	2,000 jobs updated monthly	✓	✓	✓	✓	✓
Market-Pricing	Gives negotiation-ready dollar values		✓	✓	✓	✓
	Scope by metro (locally-sourced data)		✓	✓	✓	✓
	Scope by industry (choose from 20)		✓	✓	✓	✓
	Scope by company size (FTEs)		✓	✓	✓	✓
	Scope by company revenues or assets		✓	✓	optional	✓
	Scope by state or region			✓		✓
	Reports long-term incentive data					✓
Pay Analytics	Download into spreadsheet				✓	✓
	Save lists of jobs				✓	✓
	Run cross-industry comparisons				optional	✓
	Save lists of scopes					✓
Personalization	Reflects reporting level, direct reports		✓			
	Reflects shift or hazard pay		✓			
	Reflects experience, performance		✓			
	Reflects education, certification		✓			
	Reports expected annual raises		✓			
	Reports typical benefit levels		✓			
http://		hr.salary.com	jvr.salary.com	cms.salary.com	swp.salary.com	ecm.salary.com

The new **Small Business Gold** package features Salary Wizard Pro for six months, plus two Job Valuation Reports and one Compensation Market Study, for **\$179**.
<http://swp.salary.com>

About Salary.com:

Salary.com is the technology leader in providing employee compensation data, software, and services to enterprises, small businesses, and individuals. Our enterprise software helps companies manage their compensation expenditures with real-time, decision-ready data and analytical tools. The Salary.com website is one of the most widely recognized destinations for organizations and individuals seeking reliable information about employee pay levels and compensation-related best practices, trends, and policies.

Personal Salary Report

Designed as the guide to salary data and pay negotiation for an individual, the Personal Salary Report presents employer-trusted salary information along with tips for engaging in a win-win discussion of compensation, performance, and raises. It is available from the Salary.com site and from hundreds of partner sites such as Monster.com and AOL.com.

Job Valuation Report

For midsize or small employers or any executive, the Job Valuation Report is an in-depth look at a single job, and is available for purchase as a 1, 5, 10, 20 or 50 pack of any job chosen from our premium compensation database. Based on multiple salary survey sources, the Job Valuation Report publishes base pay, total cash compensation, and benefit information for a single job description or incumbent. New jobs are added every month.

Salary Wizard Pro

For small businesses of fewer than 200 employees, the Salary Wizard Pro is available as part of the Small Business Gold package. The Salary Wizard Pro enables any entrepreneur, small business manager, or human resource generalist unlimited access to answers on appropriate pay in a “small biz” or startup setting. Small businesses typically pay less than other employers. Knowing how much less will give a competitive advantage. Other features include the ability to create hybrid job titles (for paying employees who “wear more than one hat”) and the ability to download answers directly into a spreadsheet or to send it by email.

Job Analyzer

The Job Analyzer module of our CompAnalyst suite offers fully scoped job data by industry, size and location. Our data covers thousands of positions across all geographies, industries and size scopes. We review data from hundreds of reputable sources, then weight, age and adjust the source data to determine pay ranges in your market. And since we are updating our data monthly, you are always getting up-to-date market pricing. It's like having an extra team of compensation analysts working for you.

Contact us:

For more information, visit us at www.salary.com
or call 1-866-SALARY1